

## Message Text

UNCLASSIFIED POSS DUPE

PAGE 01 GUAYAQ 00028 081916Z

72

ACTION ARA-10

INFO OCT-01 ISO-00 EB-05 RSC-01 DRC-01 /018 W

----- 044628

R 081830Z JAN 74

FM AMCONSUL GUAYAQUIL

TO USDOC WASHDC

INFO SECSTATE WASHDC 3008

AMEMBASSY QUITO

UNCLAS GUAYAQUIL 28

E.O. 11652: NA

TAGS: BEXP, EC

SUBJ: PRIVATE TRADE OPPORTUNITY

REF: A-7974 SEPTEMBER 20, 1973

1. 331/02/P0016

2. 010774

3. D. SHAW

4. 331 ECUADOR

5. IAY--ELECTRICAL ENGINEERS

6A. REPLY TO--

6B. GUNTER A. CHANANGE, E.E., MANAGER

6C. ELECTRO COMERCIAL CHANANGE CIA. LTDA.

P.O. BOX 8423

GUAYAQUIL, ECUADOR

7. CABLE GACHANANGE; TEL 384595

8. -- (SEE NUMBER 10)

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9. 104-11. 9A. DIRECT SALE (RESALE), ALSO EXCLUSIVE DISTRIBUTORSHIP.

10. DESCRIPTION.

3621100-0005. ELECTRIC MOTORS, FRACTIONAL HORSEPOWER, UNDER 1 HP, SINGLE AND THREE-PHASE, 60 CYCLE, DRIP-PROOF AND TOTALLY ENCLOSED, FOR 115, 230 \*N 460 VOLTS. ESTIMATED ANNUAL PURCHASES: 5,000 DOLLARS.

3621200-0045. ELECTRIC MOTORS, INTEGRAL HORSEPOWER, FROM 1 TO 100 HP, SINGLE AND THREE-PHASE, 60 CYCLE, DRIP-PROOF AND TOTALLY ENCLOSED, FOR 115, 230 AND 460 VOLTS. ESTIMATED ANNUAL PURCHASES: 45,000 DOLLARS.

QUOTE CIF GUAYAQUIL AGAINST L/C OR S/D.

COMPANY'S NAME WAS UNTIL RECENTLY "OFICINA TECNICA CHANANGE" ON WHICH A WTDR DATED 08/71 WAS SUBMITTED. WTDR UNDER NEW NAME BEING COMPILED. COMPANY IS WELL-REGARDED ELECTRICAL ENGINEERING FIRM. PROVIDES SALES AND SERVICE IN COASTAL SECTION OF ECUADOR. 1973 SALES WERE 480,000 DOLLARS. STAFF: 17.  
SHAW

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 08 JAN 1974  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Authority:** n/a  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01 JAN 1960  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1974GUAYAQ00028  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Film Number:** n/a  
**From:** GUAYAQUIL  
**Handling Restrictions:** n/a  
**Image Path:**  
**ISecure:** 1  
**Legacy Key:** link1974/newtext/t19740157/aaaacblo.tel  
**Line Count:** 82  
**Locator:** TEXT ON-LINE  
**Office:** ACTION ARA  
**Original Classification:** UNCLASSIFIED  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 2  
**Previous Channel Indicators:**  
**Previous Classification:** n/a  
**Previous Handling Restrictions:** n/a  
**Reference:** A-7974 SEPTEMBER 20, 1973  
**Review Action:** RELEASED, APPROVED  
**Review Authority:** shawdg  
**Review Comment:** n/a  
**Review Content Flags:**  
**Review Date:** 29 JUL 2002  
**Review Event:**  
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30 JUN 2005

**Review Media Identifier:**  
**Review Referrals:** n/a  
**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** PRIVATE TRADE OPPORTUNITY  
**TAGS:** BEXP, EC  
**To:** n/a  
**Type:** TE  
**Markings:** Declassified/Released US Department of State EO Systematic Review 30 JUN 2005